

## **RESUME**

### **GARY GREENFIELD**

#### **PROFESSIONAL EXPERIENCE**

##### **LITIGATION COST MANAGEMENT**

**January 1, 1991 to date**--Founder of Litigation Cost Management, a consulting firm which specializes in legal and expert fee analysis and consulting with clients respecting improving the management of their litigation.

##### **Special Master**

Appointed Special Master by San Francisco Superior Court to analyze fees and expenses of lawyers and expert witnesses

##### **Expert consultant/witness**

Qualified and testified in numerous court proceedings and arbitrations regarding attorneys' fees issues

##### **Litigation management/auditing training and consulting**

Consulting and training for both clients and law firms in litigation management and cost control and legal bill auditing and analysis

#### **OTHER LEGAL EXPERIENCE**

**October 1, 1975 to December 31, 1990**--Litigator in San Francisco law firm of Shartsis, Friese & Ginsburg. Handled complex litigation of various types, covering all stages of cases including trials in state and federal courts. Became partner on January 1, 1981.

#### **EDUCATION**

**University of California at Berkeley (Boalt Hall)**--J.D., 1975.  
Member, California Law Review. Order of the Coif.

**Stanford University**--B.A., 1971. Phi Beta Kappa. Degree with Distinction.

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### ARTICLES

"An Auditor Speaks to Law Firms," The Recorder, August 16, 1991

"Audits Often Signal a Management Failure," Illinois Legal Times, September, 1991

"Five Early Warning Signs of Potential Overbilling," The Recorder, October 24, 1991

"Estimating the Cost of a Case," Corporate Legal Times, January, 1992

"Litigation Management: It's All in the Mind," Committee on Corporate Counsel Newsletter (ABA Section of Litigation), February, 1992

"Keep High Litigation Costs Off Your Case," Public Risk, February, 1992

"How One Company Uses In-House Audits," Corporate Legal Times, June, 1992

"Litigation Management: What Law School Never Taught You," California Lawyer, July, 1992

"Harnessing the Cost of Legal Bills," Risk Management, January, 1993

"Strategies for Reducing Your Legal Bills," Small Business Reports, June, 1993

"Efficient Litigation: An Ethical Imperative?" The American Lawyer, April, 1994

"Fee Fight (Using A Legal Fee Auditor in Billing Disputes)," Los Angeles/San Francisco Daily Journal, February 28, 1997

"Legal Bill Auditing—Problems and Perspectives," Law Governance Review, Autumn, 1997

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**SEMINARS AND WORKSHOPS CONDUCTED**

**American Management Association**--Two-day seminars in effective litigation management

**Western Bankers' Association**--Multiple workshops across California on effective litigation management

**Continuing Professional Education, Inc.**--Seminars in legal bill auditing and litigation management for financial professionals

**OTHER SPEAKING ENGAGEMENTS**

ABA National Litigation Institute ("Applying TQM in Litigation")

Practising Law Institute ("Litigation Management Supercourse")

Los Angeles County Bar Association ("All About Fees")

National Association of Government Guaranteed Lenders

California Redevelopment Association

Public Risk Management Association